

EastGroup Properties Announces First Quarter 2024 Results

First Quarter 2024 Highlights

- **Net Income Attributable to Common Stockholders of \$1.22 Per Diluted Share for First Quarter 2024 Compared to \$1.02 Per Diluted Share for First Quarter 2023**
- **Funds from Operations ("FFO") Excluding Gain on Involuntary Conversion and Business Interruption Claims of \$1.98 Per Share for First Quarter 2024 Compared to \$1.82 Per Share for First Quarter 2023, an Increase of 8.8%**
- **Same Property Net Operating Income for the Same Property Pool Excluding Income From Lease Terminations Increased 4.9% on a Straight-Line Basis and 7.7% on a Cash Basis for First Quarter 2024 Compared to the Same Period in 2023**
- **Operating Portfolio was 98.0% Leased and 97.7% Occupied as of March 31, 2024; Average Occupancy of Operating Portfolio was 97.5% for First Quarter 2024 as Compared to 98.1% for First Quarter 2023**
- **Rental Rates on New and Renewal Leases Increased an Average of 57.8% on a Straight-Line Basis**
- **Acquired One Operating Property Containing 231,000 Square Feet for Approximately \$55 Million**
- **Acquired 34.3 Acres of Development Land for Approximately \$3 Million**
- **Started Construction of Two Development Projects Totaling 388,000 Square Feet with Projected Total Costs of Approximately \$52 Million**
- **Transferred One Development Project, which Contains 133,000 Square Feet and is 100% Leased, to the Operating Portfolio**
- **Sold a Portfolio of Operating Properties in the Jackson, MS Market Totaling 159,000 Square Feet for Approximately \$14 Million (Gains of \$9 Million Not Included in FFO)**

JACKSON, Miss., April 23, 2024 /PRNewswire/ -- EastGroup Properties, Inc. (NYSE: EGP) (the "Company", "we", "us" or "EastGroup") announced today the results of its operations for the three months ended March 31, 2024.

Commenting on EastGroup's performance, Marshall Loeb, CEO, stated, "Our strong performance continues as evidenced by FFO per share rising 8.8% for the quarter excluding an involuntary conversion in first quarter 2023. The industrial market remained resilient, producing a number of other strong metrics, such as our percent leased, same store net operating income growth, and quarterly releasing spreads. The continued economic uncertainty is creating several outcomes, such as longer leasing deliberations among our customers and multiple consecutive quarters of significantly declining market construction starts. Long term, I remain bullish on the continuing external secular trends which benefit our shallow bay, last mile Sunbelt market portfolio."

EARNINGS PER SHARE

Three Months Ended March 31, 2024

On a diluted per share basis, earnings per common share ("EPS") were \$1.22 for the three months ended March 31, 2024, compared to \$1.02 for the same period of 2023. The increase in EPS was primarily due to the following:

- The Company's property net operating income ("PNOI") increased by \$13,293,000 (\$0.28 per share) for the three months ended March 31, 2024, as compared to the same period of 2023.
- EastGroup recognized gains on sales of real estate investments of \$8,751,000 (\$0.18 per share) during the three months ended March 31, 2024, compared to \$4,809,000 (\$0.11 per share) during the three months ended March 31, 2023.
- Interest expense decreased by \$2,964,000 (\$0.06 per share) during the three months ended March 31, 2024, as compared to the same period of 2023.

The increase in EPS was partially offset by the following:

- Depreciation and amortization expense increased by \$4,155,000 (\$0.09 per share) during the three months ended March 31, 2024, as compared to the same period of 2023.
- Weighted average shares increased by 4,138,000 on a diluted basis during the three months ended March 31, 2024, as compared to the same period of 2023.

FUNDS FROM OPERATIONS AND PROPERTY NET OPERATING INCOME

Three Months Ended March 31, 2024

For the three months ended March 31, 2024, funds from operations attributable to common stockholders ("FFO") were \$1.98 per share compared to \$1.84 per share during the same period of 2023, an increase of 7.6%.

FFO Excluding Gain on Involuntary Conversion and Business Interruption Claims was \$1.98 per share for the three months ended March 31, 2024 compared to \$1.82 per share for the same period of 2023, an increase of 8.8%.

PNOI increased by \$13,293,000, or 13.6%, during the three months ended March 31, 2024 compared to the same period of 2023. PNOI increased \$5,516,000 from newly developed and value-add properties, \$4,843,000 from same property operations (based on the same property pool) and \$3,397,000 from 2023 and 2024 acquisitions, and decreased \$493,000 from operating properties sold in 2023 and 2024.

Same PNOI Excluding Income from Lease Terminations increased 4.9% on a straight-line basis for the three months ended March 31, 2024 compared to the same period of 2023; on a cash basis (excluding straight-line rent adjustments and amortization of above/below market rent intangibles), Same PNOI increased 7.7%.

On a straight-line basis, rental rates on new and renewal leases (representing 3.6% of our total square footage) increased an average of 57.8% during the three months ended March 31, 2024.

The same property pool for the three months ended March 31, 2024 includes properties which were included in the operating portfolio for the entire period from January 1, 2023 through March 31, 2024; this pool is comprised of properties containing 51,668,000 square feet.

FFO, FFO Excluding Gain on Involuntary Conversion and Business Interruption Claims, PNOI and Same PNOI are non-GAAP financial measures, which are defined under *Definitions* later in this release. Reconciliations of Net Income to PNOI and Same PNOI, and Net Income Attributable to EastGroup Properties, Inc. Common Stockholders to FFO and FFO Excluding Gain on Involuntary Conversion and Business Interruption Claims are presented in the attached schedule "Reconciliations of GAAP to Non-GAAP Measures."

ACQUISITIONS AND DISPOSITIONS

In January 2024, EastGroup acquired Spanish Ridge Industrial Park, which consists of three recently developed business distribution buildings totaling 231,000 square feet, for \$54,859,000. The buildings are located in the Southwest submarket of Las Vegas and are 100% leased. This acquisition increased the Company's ownership in Las Vegas to approximately 1,395,000 square feet, which is currently 95.3% leased.

Also in January, the Company acquired Brightstar Land, a 34.3 acre parcel of development land in the I-20 West submarket of Atlanta for \$3,302,000. This site will accommodate the planned future development of two buildings containing approximately 315,000 square feet.

During the three months ended March 31, 2024, EastGroup sold a portfolio of properties in the Jackson, MS market in an effort to recycle capital into higher performing markets. The properties total 159,000 square feet and were sold for \$14,050,000 resulting in gains of \$8,751,000. These gains are included in *Gain on sales of real estate investments* and are excluded from FFO.

Also, during March 2024, the Company sold a small parcel of land in San Francisco, which was obtained during the acquisition of Tulloch Corporation during 2022 and is located in a submarket which is not a target location for EastGroup. The 3.9 acre parcel was sold for \$4,000,000. A gain of \$222,000 was generated, which is included in *Other* on the Consolidated Statements of Income and Comprehensive Income and is excluded from FFO.

EastGroup has entered into an agreement to purchase a 275,000 square foot newly constructed industrial property in Raleigh for approximately \$54,000,000. This property, which is 100% leased, represents the Company's entry into the Raleigh-Durham market, which has been a target market for EastGroup for several years.

DEVELOPMENT AND VALUE-ADD PROPERTIES

During the first quarter of 2024, EastGroup began construction of two new development projects in San Antonio and Tampa, which will contain a total of 388,000 square feet and have projected total costs of \$52,100,000.

The development projects started during 2024 are detailed in the table below:

Development Projects Started in 2024	Location	Size <i>(Square feet)</i>	Anticipated Conversion Date	Projected Total Costs <i>(In thousands)</i>
Northeast Trade Center 1	San Antonio, TX	264,000	04/2025	\$ 32,100
Crossroads 1	Tampa, FL	124,000	10/2025	20,000
Total Development Projects Started		<u>388,000</u>		<u>\$ 52,100</u>

At March 31, 2024, EastGroup's development and value-add program consisted of 19 projects (4,332,000 square feet) in 13 markets. The projects, which were collectively 29% leased as of April 22, 2024, have a projected total cost of \$611,200,000, of which \$203,816,000 remained to be funded as of March 31, 2024.

During the first quarter of 2024, EastGroup transferred one project to the operating portfolio. The project, known as Gateway 2, is located in Miami, contains 133,000 square feet and is 100% leased as of April 22, 2024.

The development and value-add properties transferred to the operating portfolio during 2024 are detailed in the table below:

Development and Value-Add Properties Transferred to the Operating Portfolio in 2024	Location	Size <i>(Square feet)</i>	Conversion Date	Cumulative Cost as of 3/31/24 <i>(In thousands)</i>	Percent Leased as of 4/22/24
Gateway 2	Miami, FL	133,000	02/2024	\$ 22,228	100 %
Projected Stabilized Yield(1)	8.5 %				

(1) *Weighted average yield based on projected stabilized annual property net operating income on a straight-line basis at 100% occupancy divided by projected total costs.*

DIVIDENDS

EastGroup declared a cash dividend of \$1.27 per share in the first quarter of 2024. The first quarter dividend, which was paid on April 15, 2024, was the Company's 177th consecutive quarterly cash distribution to shareholders. The Company has increased or maintained its dividend for 31 consecutive years and has increased it 28 years over that period, including increases in each of the last 12 years. The annualized dividend rate of \$5.08 per share yielded 3.1% on the closing stock price of \$163.34 on April 22, 2024.

FINANCIAL STRENGTH AND FLEXIBILITY

EastGroup continues to maintain a strong and flexible balance sheet. Debt-to-total market capitalization was 16.3% at March 31, 2024. The Company's interest and fixed charge coverage ratio was 10.43x for the three months ended March 31, 2024. The Company's ratio of debt to earnings before interest, taxes, depreciation and amortization for real estate ("EBITDAre") was 3.99x for the three months ended March 31, 2024. EBITDAre and the Company's interest and fixed charge coverage ratio are non-GAAP financial measures defined under *Definitions* later in this release. Refer to the schedule "Reconciliations of GAAP to Non-GAAP Measures" attached for the calculation of the Company's interest and fixed charge coverage ratio, the debt to EBITDAre ratio, and the reconciliation of Net Income to EBITDAre.

During the three months ended March 31, 2024, the Company entered into forward equity sales agreements with respect to 286,671 shares of common stock with an initial weighted average forward price of \$181.95 per share. The Company did not receive any proceeds from the sale of common shares by the forward purchasers at the time it entered into forward equity sale agreements.

During the first quarter, EastGroup settled outstanding forward equity sale agreements that were previously entered into under its continuous common equity offering program by issuing 272,342 shares of common stock in exchange for net proceeds of approximately \$49,294,000. Subsequent to quarter-end, the Company settled additional outstanding forward equity sale agreements by issuing 133,699 shares of common stock in exchange for approximate net proceeds of \$24,496,000.

As of April 22, 2024, EastGroup has 286,671 shares of common stock available for settlement prior to the expiration of the applicable settlement period, ranging from February 2025 through April 2025, for approximate net proceeds of \$51,600,000, based on a weighted average forward price of \$180.00 per share.

During the three months ended March 31, 2024, the Company only utilized the forward component of its continuous common equity program as noted above, and did not sell any shares of its common stock directly through sales agents.

OUTLOOK FOR 2024

We estimate EPS for 2024 to be in the range of \$4.45 to \$4.65 and FFO per share attributable to common stockholders for 2024 to be in the range of \$8.17 to \$8.37. The table below reconciles projected net income attributable to common stockholders to projected FFO. The Company is providing a projection of estimated net income attributable to common stockholders solely to satisfy the disclosure requirements of the U.S. Securities and Exchange Commission.

EastGroup's projections are based on management's current beliefs and assumptions about our business, the industry and the markets in which we operate; there are known and unknown risks and uncertainties associated with these projections. We assume no obligation to update publicly any forward-looking statements, including our Outlook for 2024, whether as a result of new information, future events or otherwise. Please refer to the "Forward-Looking Statements" disclosures included in this earnings release and "Risk Factors" disclosed in our annual and quarterly reports filed with the Securities and Exchange Commission for more information.

The following table presents the guidance range for 2024:

	Low Range		High Range	
	Q2 2024	Y/E 2024	Q2 2024	Y/E 2024
<i>(In thousands, except per share data)</i>				
Net income attributable to common stockholders	\$ 49,773	216,899	53,641	226,638
Depreciation and amortization	46,540	189,671	46,540	189,671
Gain on sales of real estate investments and non-operating real estate	—	(8,973)	—	(8,973)
Funds from operations attributable to common stockholders*	<u>\$ 96,313</u>	<u>397,597</u>	<u>100,181</u>	<u>407,336</u>
Weighted average shares outstanding - Diluted	48,342	48,695	48,342	48,695
Per share data (diluted):				
Net income attributable to common stockholders	\$ 1.03	4.45	1.11	4.65
Funds from operations attributable to common stockholders	1.99	8.17	2.07	8.37

*This is a non-GAAP financial measure. Please refer to Definitions.

The following assumptions were used for the mid-point:

Metrics	Revised Guidance for Year 2024	Initial Guidance for Year 2024	Actual for Year 2023
FFO per share	\$8.17 - \$8.37	\$8.17 - \$8.37	\$7.79
FFO per share increase over prior year	6.2 %	6.2 %	11.3 %
FFO per share increase over prior year excluding gain on involuntary conversion and business interruption claims	7.4 %	7.4 %	10.0 %
Same PNOI growth: cash basis(1)	5.5% - 6.5%(2)	5.5% - 6.5%(2)	8.0 %
Average month-end occupancy - operating portfolio	96.5% - 97.5%	96.5% - 97.5%	98.0 %
Lease termination fee income	\$830,000	\$750,000	\$1.0 million
Reserves of uncollectible rent (Currently no identified bad debt for Q2-Q4)	\$2.5 million	\$2.0 million	\$1.5 million
Development starts:			
Square feet	1.9 million	2.1 million	2.4 million
Projected total investment	\$260 million	\$300 million	\$363 million
Operating property acquisitions	\$160 million	\$130 million	\$165 million
Operating property dispositions (Potential gains on dispositions are not included in the projections)	\$15 million	\$35 million	\$38 million
Capital proceeds	\$490 million	\$465 million	\$799 million
General and administrative expense	\$20.8 million	\$19.9 million	\$16.8 million

(1) Excludes straight-line rent adjustments, amortization of market rent intangibles for acquired leases and income from lease terminations.

(2) Includes properties which have been in the operating portfolio since 1/1/23 and are projected to be in the operating portfolio through 12/31/24; includes 51,668,000 square feet.

DEFINITIONS

The Company's chief decision makers use two primary measures of operating results in making decisions: (1) funds from operations attributable to common stockholders ("FFO"), including FFO as adjusted as described below, and (2) property net operating income ("PNOI"), as defined below.

FFO is computed in accordance with standards established by the National Association of Real Estate Investment Trusts, Inc. ("Nareit"). Nareit's guidance allows preparers an option as to whether gains or losses on sale, or impairment charges, on real estate assets incidental to a real estate investment trust's ("REIT's") business are excluded from the calculation of FFO. EastGroup has made the election to exclude activity related to such assets that are incidental to our business. FFO is calculated as net income (loss) attributable to common stockholders computed in accordance with U.S. generally accepted accounting principles ("GAAP"), excluding gains and losses from sales of real estate property (including other assets incidental to the Company's business) and impairment losses, adjusted for real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

FFO Excluding Gain on Involuntary Conversion and Business Interruption Claims is calculated as FFO (as defined above), adjusted to exclude gains on involuntary conversion and business interruption claims. The Company believes that this exclusion presents a more meaningful comparison of operating performance across periods.

PNOI is defined as *Income from real estate operations less Expenses from real estate operations* (including market-based internal management fee expense) plus the Company's share of income and property operating expenses from its less-than-wholly-owned real estate investments. EastGroup sometimes refers to PNOI from Same Properties as "Same PNOI" in this press release and the accompanying reconciliation; the Company also presents Same PNOI Excluding Income from Lease Terminations. The Company presents Same PNOI and Same PNOI Excluding Income from Lease Terminations as a property-level supplemental measure of performance used to evaluate the performance of the Company's investments in real estate assets and its operating results on a same property basis. The Company believes it is useful to evaluate Same PNOI Excluding Income from Lease Terminations on both a straight-line and cash basis. The straight-line basis is calculated by averaging the customers' rent payments over the lives of the leases; GAAP requires the recognition of rental income on a straight-line basis. The cash basis excludes adjustments for straight-line rent and amortization of market rent intangibles for acquired leases; cash basis is an indicator of the rents charged to customers by the Company during the periods presented and is useful in analyzing the embedded rent growth in the Company's portfolio. "Same Properties" is defined as operating properties owned during the entire current period and prior year reporting period. Operating properties are stabilized real estate properties (land including building and improvements) that make up the Company's operating portfolio. Properties developed or acquired are excluded from the same property pool until held in the operating portfolio for both the current and prior year reporting periods. Properties sold during the current or prior year reporting periods are also excluded.

FFO and PNOI are supplemental industry reporting measurements used to evaluate the performance of the Company's investments in real estate assets and its operating results. The Company believes that the exclusion of depreciation and amortization in the industry's calculations of PNOI and FFO provides supplemental indicators of the properties' performance since real estate values have historically risen or fallen with market conditions. PNOI and FFO as calculated by the Company may not be comparable to similarly titled but differently calculated measures for other REITs. Investors should be aware that items excluded from or added back to FFO are significant components in understanding and assessing the Company's financial performance.

The Company's chief decision makers also use Earnings Before Interest, Taxes, Depreciation and Amortization for Real Estate ("EBITDAre") in making decisions. EBITDAre is computed in accordance with standards established by Nareit and defined as Net Income, adjusted for gains and losses from sales of real estate investments, non-operating real estate and other assets incidental to the Company's business, interest expense, income tax expense, depreciation and amortization. EBITDAre is a non-GAAP financial measure used to measure the Company's operating performance and its ability to meet interest payment obligations and pay quarterly stock dividends on an unleveraged basis.

EastGroup's chief decision makers also use its Debt-to-EBITDAre ratio, a non-GAAP financial measure calculated by dividing the Company's debt by its EBITDAre, in analyzing the financial condition and operating performance of the Company relative to its leverage.

The Company's interest and fixed charge coverage ratio is a non-GAAP financial measure calculated by dividing the Company's EBITDAre by its interest expense. We believe this ratio is useful to investors because it provides a basis for analysis of the Company's leverage, operating performance and its ability to service the interest payments due on its debt.

CONFERENCE CALL

EastGroup will host a conference call and webcast to discuss the results of its first quarter, review the Company's current operations, and present its revised earnings outlook for 2024 on Wednesday, April 24, 2024, at 11:00 a.m. Eastern Time. A live broadcast of the conference call is available by dialing 1-800-836-8184 (conference ID: EastGroup) or by webcast through a link on the Company's website at www.eastgroup.net. If you are unable to listen to the live conference call, a telephone and webcast replay will be available until Wednesday, May 1, 2024. The telephone replay can be accessed by dialing 1-888-660-6345 (access code 35571#), and the webcast replay can be accessed through a link on the Company's website at www.eastgroup.net.

SUPPLEMENTAL INFORMATION

Supplemental financial information is available under Quarterly Results in the Investor Relations section of the Company's website at www.eastgroup.net or upon request by calling the Company at 601-354-3555.

COMPANY INFORMATION

EastGroup Properties, Inc. (NYSE: EGP), a member of the S&P Mid-Cap 400 and Russell 1000 Indexes, is a self-administered equity real estate investment trust focused on the development, acquisition and operation of industrial properties in major Sunbelt markets throughout the United States with an emphasis in the states of Florida, Texas, Arizona, California and North Carolina. The Company's goal is to maximize shareholder value by being a leading provider in its markets of functional, flexible and quality business distribution space for location sensitive customers (primarily in the 20,000 to 100,000 square foot range). The Company's strategy for growth is based on ownership of premier distribution facilities generally clustered near major transportation features in supply-constrained submarkets. The Company's portfolio, including development projects and value-add acquisitions in lease-up and under construction, currently includes approximately 59.7 million square feet. EastGroup Properties, Inc. press releases are available on the Company's website at www.eastgroup.net.

The Company announces information about the Company and its business to investors and the public using the Company's website (eastgroup.net), including the investor relations website (investor.eastgroup.net), filings with the Securities and Exchange Commission, press releases, public conference calls, and webcasts. The Company also uses social media to communicate with its investors and the public. While not all the information that the Company posts to the Company's website or on the Company's social media channels is of a material nature, some information could be deemed to be material. Therefore, the Company encourages investors, the media, and others interested in the Company to review the information that it posts on the social media channels, including Facebook (facebook.com/eastgroupproperties), X (twitter.com/eastgroupprop), and LinkedIn (linkedin.com/company/eastgroup-properties-inc). The list of social media channels that the company uses may be updated on its investor relations website from time to time. The information contained on, or that may be accessed through, our website or any of our social media channels is not incorporated by reference into, and is not a part of, this document.

FORWARD-LOOKING STATEMENTS

The statements and certain other information contained in this press release, which can be identified by the use of forward-looking terminology such as "may," "will," "seek," "expects," "anticipates," "believes," "targets," "intends," "should," "estimates," "could," "continue," "assume," "projects," "goals," "plans" or variations of such words and similar expressions or the negative of such words, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the safe harbors created thereby. These forward-looking statements reflect the Company's current views about its plans, intentions, expectations, strategies and prospects, which are based on the information currently available to the Company and on assumptions it has made. For instance, the amount, timing and frequency of future dividends is subject to authorization by the Company's Board of Directors and will be based upon a variety of factors. Although the Company believes that its plans, intentions, expectations, strategies and prospects as reflected in or suggested by those forward-looking statements are reasonable, the Company can give no assurance that such

plans, intentions, expectations or strategies will be attained or achieved. Furthermore, these forward-looking statements should be considered as subject to the many risks and uncertainties that exist in the Company's operations and business environment. Such risks and uncertainties could cause actual results to differ materially from those projected. These uncertainties include, but are not limited to:

- international, national, regional and local economic conditions;
- disruption in supply and delivery chains;
- construction costs could increase as a result of inflation impacting the costs to develop properties;
- the competitive environment in which the Company operates;
- fluctuations of occupancy or rental rates;
- potential defaults (including bankruptcies or insolvency) on or non-renewal of leases by tenants, or our ability to lease space at current or anticipated rents, particularly in light of the impacts of inflation;
- potential changes in the law or governmental regulations and interpretations of those laws and regulations, including changes in real estate laws, REIT or corporate income tax laws, potential changes in zoning laws, or increases in real property tax rates, and any related increased cost of compliance;
- our ability to maintain our qualification as a REIT;
- acquisition and development risks, including failure of such acquisitions and development projects to perform in accordance with projections;
- natural disasters such as fires, floods, tornadoes, hurricanes and earthquakes;
- pandemics, epidemics or other public health emergencies, such as the coronavirus pandemic;
- availability of financing and capital, increase in interest rates, and ability to raise equity capital on attractive terms;
- financing risks, including the risks that our cash flows from operations may be insufficient to meet required payments of principal and interest, and we may be unable to refinance our existing debt upon maturity or obtain new financing on attractive terms or at all;
- our ability to retain our credit agency ratings;
- our ability to comply with applicable financial covenants;
- credit risk in the event of non-performance by the counterparties to our interest rate swaps;
- how and when pending forward equity sales may settle;
- lack of or insufficient amounts of insurance;
- litigation, including costs associated with prosecuting or defending claims and any adverse outcomes;
- our ability to attract and retain key personnel;
- risks related to the failure, inadequacy or interruption of our data security systems and processes;
- potentially catastrophic events such as acts of war, civil unrest and terrorism; and
- environmental liabilities, including costs, fines or penalties that may be incurred due to necessary remediation of contamination of properties presently owned or previously owned by us.

All forward-looking statements should be read in light of the risks identified in Part I, Item 1A. Risk Factors within the Company's most recent Annual Report on Form 10-K, as such factors may be updated from time to time in the Company's periodic filings and current reports filed with the SEC.

The Company assumes no obligation to update publicly any forward-looking statements, including its Outlook for 2024, whether as a result of new information, future events or otherwise.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended March 31,	
	2024	2023
REVENUES		
Income from real estate operations	\$ 154,074	133,964
Other revenue	150	1,061
	<u>154,224</u>	<u>135,025</u>
EXPENSES		
Expenses from real estate operations	43,003	36,186
Depreciation and amortization	45,169	41,014
General and administrative	6,681	5,204
Indirect leasing costs	177	140
	<u>95,030</u>	<u>82,544</u>
OTHER INCOME (EXPENSE)		
Interest expense	(10,061)	(13,025)
Gain on sales of real estate investments	8,751	4,809
Other	774	439
	<u>58,658</u>	<u>44,704</u>
NET INCOME		
Net income attributable to noncontrolling interest in joint ventures	(14)	(14)
NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS	<u>58,644</u>	<u>44,690</u>
Other comprehensive income (loss) — interest rate swaps	5,894	(10,262)
TOTAL COMPREHENSIVE INCOME	<u>\$ 64,538</u>	<u>34,428</u>
BASIC PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS		
Net income attributable to common stockholders	\$ 1.23	1.02
Weighted average shares outstanding — Basic	<u>47,860</u>	<u>43,751</u>
DILUTED PER COMMON SHARE DATA FOR NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS		
Net income attributable to common stockholders	\$ 1.22	1.02
Weighted average shares outstanding — Diluted		

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES
RECONCILIATIONS OF GAAP TO NON-GAAP MEASURES
(IN THOUSANDS, EXCEPT PER SHARE DATA)
(UNAUDITED)

	Three Months Ended March 31,	
	2024	2023
NET INCOME ATTRIBUTABLE TO EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS	\$ 58,644	44,690
Depreciation and amortization	45,169	41,014
Company's share of depreciation from unconsolidated investment	31	31
Depreciation and amortization from noncontrolling interest	(1)	(1)
Gain on sales of real estate investments	(8,751)	(4,809)
Gain on sales of non-operating real estate	(222)	(81)
FUNDS FROM OPERATIONS ("FFO") ATTRIBUTABLE TO COMMON STOCKHOLDERS*	94,870	80,844
Gain on involuntary conversion and business interruption claims	—	(1,027)
FFO ATTRIBUTABLE TO COMMON STOCKHOLDERS - EXCLUDING GAIN ON INVOLUNTARY CONVERSION AND BUSINESS INTERRUPTION CLAIMS*	<u>\$ 94,870</u>	<u>79,817</u>
NET INCOME	\$ 58,658	44,704
Interest expense (1)	10,061	13,025
Depreciation and amortization	45,169	41,014
Company's share of depreciation from unconsolidated investment	31	31
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTIZATION ("EBITDA")	113,919	98,774
Gain on sales of real estate investments	(8,751)	(4,809)
Gain on sales of non-operating real estate	(222)	(81)
EBITDA FOR REAL ESTATE ("EBITDAre")*	<u>\$ 104,946</u>	<u>93,884</u>
Debt	\$ 1,675,292	1,797,595
Debt-to-EBITDAre ratio*	<u>3.99</u>	<u>4.79</u>
EBITDAre*	\$ 104,946	93,884
Interest expense (1)	10,061	13,025
Interest and fixed charge coverage ratio*	<u>10.43</u>	<u>7.21</u>
DILUTED PER COMMON SHARE DATA FOR EASTGROUP PROPERTIES, INC. COMMON STOCKHOLDERS		
Net income attributable to common stockholders	\$ 1.22	1.02
FFO attributable to common stockholders*	\$ 1.98	1.84
FFO attributable to common stockholders - excluding gain on involuntary conversion and business interruption claims*	\$ 1.98	1.82
Weighted average shares outstanding for EPS and FFO purposes - Diluted	<u>47,961</u>	<u>43,823</u>

(1) Net of capitalized interest of \$4,853 and \$3,735 for the three months ended March 31, 2024 and 2023, respectively.

*This is a non-GAAP financial measure. Please refer to Definitions.

EASTGROUP PROPERTIES, INC. AND SUBSIDIARIES
RECONCILIATIONS OF GAAP TO NON-GAAP MEASURES (Continued)
(IN THOUSANDS)
(UNAUDITED)

	Three Months Ended March 31,	
	2024	2023
NET INCOME	\$ 58,658	44,704
Gain on sales of real estate investments	(8,751)	(4,809)
Gain on sales of non-operating real estate	(222)	(81)
Interest income	(275)	(81)
Other revenue	(150)	(1,061)
Indirect leasing costs	177	140
Depreciation and amortization	45,169	41,014
Company's share of depreciation from unconsolidated investment	31	31
Interest expense (1)	10,061	13,025

General and administrative expense (2)	6,681	5,204
Noncontrolling interest in PNOI of consolidated joint ventures	(16)	(16)
PROPERTY NET OPERATING INCOME ("PNOI")*	111,363	98,070
PNOI from 2023 and 2024 acquisitions	(3,397)	—
PNOI from 2023 and 2024 development and value-add properties	(6,555)	(1,039)
PNOI from 2023 and 2024 operating property dispositions	(177)	(670)
Other PNOI	81	111
SAME PNOI (Straight-Line Basis)*	101,315	96,472
Lease termination fee income from same properties	(147)	(55)
SAME PNOI EXCLUDING INCOME FROM LEASE TERMINATIONS (Straight-Line Basis)*	101,168	96,417
Straight-line rent adjustments for same properties	(423)	(2,766)
Acquired leases - market rent adjustment amortization for same properties	(409)	(520)
SAME PNOI EXCLUDING INCOME FROM LEASE TERMINATIONS (Cash Basis)*	\$ 100,336	93,131

(1) Net of capitalized interest of \$4,853 and \$3,735 for the three months ended March 31, 2024 and 2023, respectively.

(2) Net of capitalized development costs of \$2,223 and \$2,455 for the three months ended March 31, 2024 and 2023, respectively.

*This is a non-GAAP financial measure. Please refer to Definitions.

SOURCE EastGroup Properties

<https://investor.eastgroup.net/2024-04-23-EastGroup-Properties-Announces-First-Quarter-2024-Results>

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